

PRESS RELEASE

**The International Logistics and Material Handling Exhibition
beats the number of visitors of the previous edition**

SIL 2010 HAS REVITALIZED THE LOGISTICS SECTOR

- **The 13th edition of the International Logistics and Material Handling Exhibition, leader in Spain and Southern Europe, will take place from 7th to 10th June 2011**

Barcelona, 28 May 2010. The International Logistics and Material Handling Exhibition closed its eleventh edition today with a huge success in terms of visitors. **Enrique Lacalle**, Chairman of the SIL Organizing Committee indicated that ***“SIL has given the logistics sector a fresh breeze and a shot of optimism. Business, contacts, internationality, smily faces and joy...have been very usual at the fair”***. Moreover, Lacalle added ***“I’ve been able to talk to many of the exhibiting companies and they are satisfied because they have done business and have opened up new markets”***. Once again SIL has strengthened its leadership in Spain and Southern Europe.

The estimated turnover was more of **2.000** million Euros despite the current situation.

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www.silbcn.com

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EXHIBITION DATA

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Trade visitors	<u>50,600</u>
Participating companies	<u>615</u>
National companies	<u>55%</u>
International companies	<u>45%</u>
Participating countries	<u>68</u>
Accredited members of the press	<u>416</u>

8th MEDITERRANEAN LOGISTICS & TRANSPORT FORUM

The Chairman of the SIL Organizing Committee, **Enrique Lacalle**, wishes to highlight that *“this year we have celebrated 20 technical conferences, more conferences than ever, all of them having a great and very high participation”*. This fact reaffirms the role of SIL as a meeting point and centre of discussion for the sector.

FACTS ABOUT THE EVENTS	
Participants in the Conferences	<u>3,157</u>
SIL technical conferences	<u>20</u>
Private companies events	<u>225</u>

FACTS	
8th Mediterranean Logistics and Transport Forum	
Symposium and Forum Speakers	<u>32</u>
Symposium and Forum Sessions	<u>9</u>
Technical conferences speakers	<u>105</u>
Total number of participants	<u>3,157</u>

OPENING CEREMONY

- The opening ceremony, was headed by the President of the Catalanian Government, **José Montilla**, together with the President of Asturias, **Vicente**

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Álvarez Areces, and the Secretary of State for Transport, **Concepción Gutiérrez del Castillo**, on 25th May at the Gran Vía de Fira Venue in Barcelona.

- **France**, SIL2010 guest country, **Asturias**, Autonomous Region Guest for SIL 2010, and **Lebanon**, guest country of the 8th Mediterranean Logistics and Transport Forum.

6th SIL AWARDS

- **6th edition of the SIL Awards:**

Best National Logistics Business Leader	José Mestre , Managing Director of TERCAT, S.A.
Best International Logistics Company	KNAPP AG
Best National Logistics Project	Principality of Asturias & PLAZA, S.A.
Best International Logistics Project	Autorità Portuale di Napoli
SIL Journalism Award	Grupo Tecnipublicaciones & Grupo Diario
Special Judges Panel Award	ATOX Storage Systems
Best Supply Chain Director	Juan Ramón Rodríguez , Logistics Managing Director of SEAT.

- The VI SIL Awards were delivered by **José Montilla**, President of the Catalan Government.

NEW CONFERENCES

- SIL, always in line with the evolution and needs of the national and international logistics sector, held **ten new technical conferences**:
 - ✓ **1st ACTE Conference**

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- ✓ **1st Port of Barcelona Conference**
- ✓ **SIL Food and SIL Pharma & Health Workshops**
- ✓ **ITENE – SIL 2010 Workshops**, dedicated to RFID, sustainability and chemical sectors.
- ✓ **CEL – Logistop Conferences, CEL-Zetes Breakfast, CEL-ELA Bestlog** and the new session “**TENDER Success Keys**”.
- ✓ **Corresponsables SIL 2010 Conference**

AUTHORITIES AND FIGURES

- The following are some of the top authorities and personalities that visited the 2010 Exhibition and participated in the Events:

National Authorities and Business Leaders:

- **José Montilla**, President of the Catalanian Government
- **Vicente Álvarez Areces**, President of Asturias
- **Concepción Gutiérrez del Castillo**, Secretary of State for Transport
- **Manuel Royes**, Barcelona Tax-Free Area Consortium, Special Representative of the State
- **Miquel Valls**, Barcelona Chamber of Commerce, Industry and Navigation, Chairman
- **Jordi Valls**, Port Authority of Barcelona, Chairman
- **Ángel Ros**, Mayor of the city of Lleida
- **Núria Marín**, Mayor of the city of L'Hospitalet de Llobregat
- **Manel Nadal**, Regional Council of Territorial Policy and Public Works of the Catalanian Government, Secretary for Mobility
- **Francisco González Buendía**, Presidency of the Government of Aragon, Regional Minister
- **Javier Velasco**, Government of Asturias, Regional Minister
- **Jordi William Carnes**, Barcelona City Hall, Deputy Mayor of Treasury and Economic Promotion
- **Juan Miguel Sánchez**, Ministry of Development, Managing Director of Land Transport

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- **Fernando González Laxe**, Puertos del Estado (Spanish Port Authority), Chairman
- **Teófilo Serrano**, RENFE, Chairman
- **Alberto Lafuente**, Correos(Spanish Post), Chairman
- **Antonio González Marín**, ADIF, Chairman
- **David Taguas**, SEOPAN, Chairman
- **Salvador Alemany**, Abertis, Managing Director
- **Francesc Homs**, Abertis Logística, Chairman
- **Josep Antón Burgasé**, Port of Barcelona, Chairman
- **Cristina Guiralt**, TRADISA, Chairman
- **José Blázquez**, ATOX, Chairman
- **Fernando Menéndez**, Gijón Port Authority, Chairman
- **Manuel Docampo**, Avilés Port Authority, Chairman
- **Juan Manuel Iglesias**, TRAIGLEFER, Chairman
- **Pere Macías**, *Cercle d'Infraestructuras* President
- **José M^a Roger**, FERSA Energías Renovables, Chairman
- **Joan Torres**, Railroads for the Catalanian Government, Chairman
- **Oriol Balaguer**, Ports, Airports and Coasts of Catalonia, General Manager
- **Manel Villalante**, Ground Transport of the Catalanian Government, General Manager
- **Jacinto Seguí**, FERRMED, Chairman
- **Manuel Torreblanca**, Grupo Barcel Euro, Chairman
- **Sabino García**, TSK, Chairman
- **Francisco Bonache**, RENFE Goods, General Manager
- **María Teresa Pisano**, Vigo Tax-Free Area Consortium, Special Representative of the State
- **Álvaro Rodríguez Dapena**, Ministry of Industry for Puertos del Estado (Spanish Port Authority), Director of Planning and Development
- **Agustín Cordón**, Fira Barcelona, General Manager
- **Fernando Echegaray**, Airport of Barcelona, Director
- **Takeshi Ikegushi**, SATO, General Manager

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- **Félix Arias**, SEPES, General Manager
- Ignasi Ragàs, CIMALSA, Managing Director
- **Luis Valero**, ANFAC, Managing Director
- **Enrique Álvarez**, ZALIA, Managing Director
- **José Miarnau**, COMSA-EMTE, Managing Director
- **Enric Ticó**, Spanish Federation of Transit Company Associations (FETEIA), President
- **Joan Amorós**, FERRMED, General Secretary
- **Miguel Ambielle**, Kuehne & Nagel, General Manager
- **José Antich**, *La Vanguardia* newspaper Director
- **Javier Bilbao**, DHL Supply Chain, General Manager
- **Jaume Bonavía**, Alfil Logistics, General Manager
- **Conrad Cardona**, SSI Schaëfer, General Manager
- **José Luis Díaz Rato**, Gijón Port Authority, General Manager
- **Lluís Doménech**, ICIL Foundation, Vice-president
- **Alejandro Durán López**, Felguera IT – Duró Felguera, General Manager
- **Santiago Fernández**, Cogersa, General Manager
- **Joan Font**, Abertis Logística, General Manager
- **Luis Ángel Gómez**, Norbert Dentressangle Gerposa, General Manager
- **Paula Grajo**, ATOX Group, Managing Director
- **Carlos Martín**, Knapp Ibérica, General Manager
- **José Mestre**, Tercat, General Manager
- **Alberto Robles**, Asturex, General Manager
- **José Salgueiro**, Andalusian Ports, Chairman
- **Miguel Villalobos**, Andalusian Ports, Chairman

International Authorities and Business Leaders:

- **Rajeh Sarea**, Deputy Minister of Transports of Syria
- **Alejandro Chacón**, Mexican Ports, General Coordinator
- **Francesco Nerli**, ASSOPORTI (Associazione Porti Italiani), President

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- **Luciano Dassatti**, Autorità Portuale di Napoli, President
- **Jean-Pierre Ennebick**, GEODIS Wilson, Presidente
- **Özgür Kalelioğlu**, Arkas Holding, Port Services Group Manager Turkey
- **Belgacem Farhat**, Société Maritime du Centre SMC Bahira, President, Túnez
- **Jackie Church**, Liaison Officer, EIB, Belgium
- **Lies Kerrar**, Humilis Corporate Finance Advisory, President, Argelia
- **Amr Kabil**, Egyptian Logistics Association Secretary General, French Chamber of Commerce, Vice Chairman, Egypt
- **Hassan Kraytem**, Port of Beirut, Lebanon, Chairman
- **Elie Zakhour**, International Chamber of Navigation, President, Lebanon
- **Hussam Kobayter**, Kobayter Freres SAL, President, Lebanon
- **Righi en Badre**, PPP Partnership Directory, SGP/Ports, Algeria
- **Michael A. Clews Jr.**, Business Development, Salvogrima, Malta
- **Ghislain Lorthiois**, Principal, The Port Fund, Kuwait
- **Brian Sullivan**, Logistics Insurance Director, Thomas Miller & CO Ltd, UK
- **David Jacoby**, President, Boston Strategies International, USA
- **Djelloul Achour**, DGA, Port of Bejaia, Algeria
- **Zeno D'Agostino**, General Secretary of Port Authority of Naples, Italy
- **Arnaud Léglize**, Sales & Marketing Director, GEFECO
- **Rod Franklin**, Vice President, Product Development, KUEHNE+NAGEL Management AG Switzerland
- **Velma Baptiste-Destouche**, VP H&S and Environment de Mainland Europe para Supply Chain, DHL
- **Prof. Hans-Christian Pfohl**, Chair of Mgt & Logistics Darmstad University of Technology
- **Richard Lloyd**, Head of Consulting EMEA of i-2 JDA, JDA SOFTWARE, INC.
- **Nicolás Dechelette**, Business Responsable, ORTEMS
- **Stefano Lena**, Vice President Global Sales & Marketing, TXT E-SOLUTIONS
- **Jean Eric Paquet**, General Manager of Movility and Transport of European Comission
- **Federico Antoniazzi**, ERA Director

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- **Dario Barberis**, Director R&D Faiveley Transport
- **Gerhard Troche**, Chercheur Royal Institute of Technology Stockholm
- **Eric Peetermans**, Chairman of SNCB Holding
- **Markus Höschen**, Director of Cargo Rail Europe

INFORMATION OF INTEREST

- This year, SIL met one of its main objectives: to be the most International Exhibition held thus far. The broad foreign business and institutional representation in 2010 was vital in order to reaffirm SIL as the real world-wide space for Know How and business. Some of the countries that were most represented were: Germany, Algeria, Argentina, Belgium, Brazil, Chile, China, Colombia, France, Greece, Netherlands, Italy, Japan, Holland, Hungary, Lebanon, Luxembourg, Morocco, Mexico, Russia, Switzerland, Panama, Portugal and Turkey.
- The **12th edition of the International Logistics and Material Handling Exhibition** was also one of the largest spaces in Europe dedicated to commercial and knowledge exchange with an estimated turnover of **2.000 million Euros**.
- **SIL 2010** offered exhibiting companies and visitors a sector- differentiated Exhibition where the various areas related to logistics management were represented:
 - **Transport and Logistics Systems, Infrastructures and Real Estate**
 - **Storage, Equipment and Materials Handling**
 - **Telematics, e-Business, Telecommunications, IT Solutions to Get the World Moving**
- The more than **3,157 professionals** that attended the various sessions held parallel to the Exhibition as delegates again proved SIL's commitment to spreading knowledge on the different areas of Logistics. 20 activities were scheduled for this edition:

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8th Mediterranean Logistics and Transport Forum	25 and 26 May
Company Meetings	25 May
3 rd Mediterranean Ports Summit	26 May
1st Port de Barcelona Conference - New This Year!	26 May
1st ACTE Conference - New This Year!	25 May
3rd Supply Chain Outsourcing Forum (SCOF)	26 May
6th Railway Conference	26 May
5th Material Handling and Storage Conference	26 May
4th ANFAC Conference	26 May
SIL FOOD Workshop - New This Year!	26 May
2st Information Logistics Systems Conference	27 May
11th Conference on Free Zones and Bonded Warehouses	27 May
3rd FERRMED Conference	27 May
SIL PHARMA & HEALTH Workshop - New This Year!	28 May
CEL-Logistop Conference, CEL-Zetes Breakfast, CEL-ELA Bestlog and the session "TENDER Success Keys" - New This Year!	25, 26 and 27 May
ITENE – SIL 2010 Workshops	27 and 28 May
Corresponsables SIL 2010 Conference - New This Year!	28 May

- Since 1998, many companies and institutions have placed their trust in the International Logistics and Material Handling Exhibition; this year was no exception. **43 large firms**, including companies and institutions, became official SIL 2010 sponsors.

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OVERALL, A VERY SATISFYING ASSESSMENT

The Special Representative of the State in the Barcelona Tax-Free Area Consortium, **Manuel Royes**, mentioned *“the Consortium’s satisfaction at having yet one more year made its own contribution to making Barcelona become the European logistics capital thanks to the SIL that was founded by the Barcelona Tax-Free Area Consortium 12 years ago for this purpose”*.

Enrique Lacalle, Chairman of the SIL Organizing Committee, has announced that the **13th Exhibition** will take place from **7 to 10 June 2011** at the Gran Vía de Fira Venue in Barcelona. Furthermore, **Lacalle** revealed that *“negotiations are underway for Italy and Uruguay to be the guest countries at SIL 2011”*.

Finally, the Chairman of the SIL Organizing Committee, **Enrique Lacalle**, wanted to *“thank all the Authorities, national and international associations that collaborated with the Exhibition, speakers, sponsors, exhibitors, national and international participants, visitors and the press as well as the city of Barcelona for its collaboration and enthusiasm which made the success of this 12th International Logistics and Material Handling Exhibition possible”*. Once again, SIL has reaffirmed itself as the second most important Exhibition for the sector in Europe and the first in Spain and Southern Europe.

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