

PRESS RELEASE

The International Logistics and Material Handling Exhibition Will See More Visitors than the Year Before

SIL 2009 Gets Over the Crisis with Its Most International Edition Ever

- The next edition of the International Logistics and Material Handling Exhibition - the leader in Spain and Southern Europe will be held from 25th to 28th May 2010

Barcelona, 5 June 2009. The International Logistics and Material Handling Exhibition closed its eleventh edition today with another success in terms of visitors. **Enrique Lacalle**, Chairman of the SIL Organizing Committee indicated that “**despite the crisis, SIL came through with a very professional Exhibition and with more visitors and internationalism than ever**”. Moreover, Lacalle added “**I’ve been able to speak with many of the exhibiting companies and they are satisfied because they have done business and have opened up new markets**”. Once again SIL has strengthened its leadership in Spain and Southern Europe.

The estimated turnover was **2.100** million euros despite the current situation.

EXHIBITION DATA

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Trade visitors	<u>50,321</u>
Participating companies	<u>600</u>
National companies	<u>55%</u>
International companies	<u>45%</u>
Participating countries	<u>66</u>
Accredited members of the press	<u>415</u>

SYMPOSIUM AND FORUM

The Chairman of the SIL Organizing Committee, **Enrique Lacalle**, wishes to highlight the “total success of the technical conferences which featured more participation than ever”. This fact reaffirms the role of SIL as a sector meeting point and centre for debate.

FACTS ABOUT THE PARALLEL EVENTS

Participants in the Conferences	<u>3,000</u>
SIL parallel conferences	<u>14</u>
Private company parallel events	<u>223</u>

Information constantly updated at
www.silbcn.com

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FACTS

12th International SIL Symposium - El Economista
7th Mediterranean Logistics and Transport Forum

Symposium and Forum Speakers	<u>50</u>
Symposium and Forum Sessions	<u>15</u>
Parallel event speakers	<u>80</u>
Total number of participants	<u>3,000</u>

OPENING CEREMONY

- The opening ceremony, presided by the Mayor of Barcelona, **Jordi Hereu**, and the Secretary of State for Transport, **Concepción Gutiérrez del Castillo**, on 2nd June at the Gran Vía de Fira Venue in Barcelona.
- **Panama**, the SIL guest country and **Algeria**, the guest country of the 7th Mediterranean Logistics and Transport Forum.

5th SIL AWARDS AND LOGISTICS NIGHT

- **5th edition of the SIL Awards:**

Best National Logistics Business Leader	Helmut Stetter , Managing Director of DSV Spain
Best International Logistics Business Leader	Guidi Grimaldi , Chairman of the Grimaldi Group
Best National Logistics Company	Prologis
Best International Logistics Company	Panama Canal Authority (Panama)
SIL Journalism Award	Transporte XXI
Special Judges Panel Award	<ul style="list-style-type: none">✓ Cargómetro✓ Puertos de Interés General de Andalucía (Ports of General Interest of Andalusia)

- More than a thousand executives attended **Logistics Night**, enjoying the event which was organized in the Garden of the prestigious Hotel Juan Carlos I in Barcelona.

NEW CONFERENCES

- SIL, always in line with the evolution and needs of the national and international logistics sector, held **three new technical conferences**:

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- ✓ **1st Consumption Conference** with the participation of **Umberto De Pretto**, Secretary General of International Road Transport Union (IRU), **Alejandro Jara**, Director General of the World Trade Organization (WTO), and **Pere Pedrosa**, President of Astic-IRU.
- ✓ **1st Information Logistics Systems Conference**, which dealt with the concerns of the logistics sector in an economic environment in which companies' capitalization of technology can make huge differences in their competitiveness.
- ✓ **1st BCL Conference**, organized by the Barcelona Logistics Centre of Catalunya and entitled "Ports and Airports, Engines of Activity".

AUTHORITIES AND FIGURES

- The following are some of the top authorities and figures who visited the 2009 Exhibition and participated in the Parallel Events:

National Authorities and Business Leaders:

- **José Montilla**, President of the Generalitat of Catalonia
- **Jordi Hereu**, Mayor of Barcelona
- **Concepción Gutiérrez del Castillo**, Secretary of State for Transport
- **Manuel Royes**, Special Representative of the State to the Barcelona Tax-Free Area Consortium
- **Jordi Valls**, Chairman of the Port Authority of Barcelona
- **Josep Lluís Bonet**, Chairman of the Fira de Barcelona Board of Directors
- **Miquel Valls**, Chairman of the Barcelona Chamber of Commerce, Industry and Navigation
- **Manel Nadal**, Secretary for Mobility of the Regional Council of Territorial Policy and Public Works of the Generalitat of Catalonia
- **Jordi William Carnes**, Deputy Mayor of Treasury and Economic Promotion of the City of Barcelona
- **Fernando González Laxe**, Chairman of Puertos del Estado (Spanish Port Authority)
- **Oriol Balaguer**, Director General for Ports, Airports and Coasts of Catalonia
- **Teófilo Serrano**, Chairman of RENFE
- **Sixto Heredia**, Chairman of Correos (Spanish Post)
- **Miguel Ángel Campos García**, Managing Director of Infrastructure Exploitation for ADIF

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- **Juan Ignacio Lema Devesa**, Managing Director - Chairman AENA-CLASA
- **Manel Villalante**, Director General for Ground Transport of the Generalitat of Catalonia
- **Francisco Bonache**, Director General of RENFE Goods
- **Alfonso Vicente**, Regional Minister of Public Works for the Government of Aragon
- **Laura Alba Cuadrado**, Regional Minister for the Government of Navarra
- **Juan José Cercadillo**, Managing Director of HERCESA
- **José Salgueiro**, Chairman of Andalusian Ports
- **Cristina Guiralt**, Chairman of Tradisa
- **Joan Torres**, Chairman of Railroads for the Generalitat de Catalunya
- **María Teresa Pisano**, Special Representative of the State to the Vigo Tax-Free Area Consortium
- **José de Mier Guerra**, Special Representative of the State to the Cádiz Tax-Free Area Consortium
- **Salvador Alemany**, Managing Director of Abertis
- **Francesc Homs**, Chairman of Abertis Logística
- **Pere Pedrosa**, President of Astic-IRU
- **Josep Antón Burgasé**, Chairman of the Port of Barcelona
- **Fernando Echegaray**, Director of the Airport of Barcelona
- **Raúl Clemente Herrera**, Director General of Transport for the Autonomous Region of Castilla La Mancha
- **Nicolás J. Bonilla**, Director of the Department of Customs of the Spanish Tax Agency
- **Álvaro Rodríguez Dapena**, Director of Planning and Development for Puertos del Estado (Spanish Port Authority) of the Ministry of Industry
- **Ignasi Ragàs**, Managing Director of CIMALSA
- **Luis Valero**, Managing Director of ANFAC
- **Rafael Barra Sanz**, Chairman of the Port Authority of the Bay of Cádiz
- **Enric Ticó**, President of the Spanish Federation of Transit Company Associations (FETEIA)

International Authorities and Business Leaders:

- **Federico José Suárez**, Minister elect of Public Works for the incoming Government of Panama
- **José Domingo Arias**, Vice-Minister elect of the Ministry of Commerce and Industry of Panama

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- **Mohamed Loufty Mansour**, Minister for Transport of Egypt
- **Umberto De Pretto**, Secretary General of the International Road Transport Union (IRU)
- **Alejandro Jara**, Director General of the World Trade Organization (WTO)
- **Severo Sousa**, Vice-Minister for Foreign Trade of the Ministry of Commerce and Industry of Panama
- **Amauri Castillo**, Secretary General of the Superintendency of Banks of Panama
- **Nilda Quijano P.**, General Manager of the Colón Free Trade Area of Panama
- **Romano Feoli**, Assistant to the Investor of the Panama-Pacific Special Economic Area Agency
- **Fernán Molinos**, Vice-President of the Office of Corporate Communications of the Panama Canal Authority
- **Fernando Solorzano**, Administrator of the Maritime Authority of Panama
- **Orcila V. de Constable**, Manager of the Tocumen International Airport (Panama)
- **Jaime Álvarez Price**, Cargo Director for COPA Airlines (Panama)
- **Andrea Annunziata**, President of Med Ports Community
- **Paulo Sérgio Oliveira Passos**, Executive Secretary of the Ministry for Transport of Brazil
- **Bernardo Figueiredo**, Director General of ANNT – National Ground Transport Agency (Brazil)
- **Gonzalo Martner**, Ambassador of Chile in Spain
- **Richard Timberlake**, Project Manager for EURO-Med Transport
- **José Francisco Das Neves**, President of Velec – Ingeniería, Construcciones y Ferrovías S.A.
- **Eric Rosas**, Consul of Panama in Barcelona
- **Jan Van der Velden**, President of FEM-Europe
- **Alaa Ezz**, Secretary General of the Confederation of Egyptian European Business Associations (CEEBA)
- **Mourad Louhaidia**, Head of Economic and Trade Affairs for the Embassy of Algeria in Madrid
- **Stephan Enzelberger**, EU Coordinator of the EURO-Med Transport Project
- **Mohand Ouzani**, Member of the Cevital Group Algeria Board of Directors
- **Hassan Kraytem**, Chairman of the Port Authority of Beirut (Libya)
- **Jens O. Floe**, Managing Director of the Suez Canal Container Terminal

INFORMATION OF INTEREST

- This year, SIL met one of its main objectives: to be the most International Exhibition held thus far. The broad foreign business and institutional representation in 2009 was key to reaffirming SIL as the real world-wide space for Know How and business. Some of the countries that were most represented were: Germany, Algeria, Argentina, Belgium, Brazil, Chile, China, Colombia, France, Italy, Japan, Holland, Hungary, Luxembourg, Morocco, Mexico, Russia, Switzerland, Panama, Portugal and Turkey.
- The **11th edition of the International Logistics and Material Handling Exhibition** was also one of the largest spaces in Europe dedicated to commercial and knowledge exchange with an estimated turnover of 2.100 million euros.

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- SIL 2009 offered exhibiting companies and visitors a sectorized Exhibition where the various areas related to logistics management were represented:
 - **Transport and Logistics Systems, Infrastructures and Real Estate**
 - **Storage, Equipment and Materials Handling**
 - **Telematics, e-Business, Telecommunications, IT Solutions to Get the World Moving**
- The more than **3,000 professionals** that attended the various sessions held parallel to the Exhibition as delegates again proved SIL's commitment to spreading knowledge on the different areas of Logistics. 14 activities were scheduled for this edition:

12th International Symposium SIL - El Economista	3 June
7th Mediterranean Logistics and Transport Forum	2 and 3 June
Company Meetings	2 and 3 June
1st Consumption Conference - New This Year!	2 June
2nd Logistics Real Estate Conference	2 June
10th Conference on Free Zones and Bonded Warehouses	3 June
5th Railway Conference	3 June
4th Material Handling and Storage Conference	3 June
9th Port Logistics Conference	4 June
1st Information Logistics Systems Conference - New This Year!	4 June
1st BCL Conference - New This Year!	4 June
2nd Supply Chain Outsourcing Forum (SCOF)	4 June
3rd ANFAC Conference	4 June
1st BCL Conference - New This Year!	4 and 5 June

- Since 1998, many companies and institutions have placed their trust in the International Logistics and Material Handling Exhibition. And this year was no exception. **35 large firms**, including companies and institutions, became official SIL 2009 sponsors.

OVERALL, A VERY SATISFYING ASSESSMENT

The Special Representative of the State in the Barcelona Tax-Free Area Consortium, **Manuel Royes**, mentioned "the Consortium's satisfaction at having yet another year again made its own contribution to making Barcelona into the European logistics capital thanks to the SIL that was founded by the Barcelona Tax-Free Area Consortium 11 years ago for this purpose".

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Enrique Lacalle, Chairman of the SIL Organizing Committee, has announced that the **12th Exhibition** will take place from **25 to 28 May 2010** at the Gran Vía de Fira Venue in Barcelona. Furthermore, **Lacalle** revealed that “negotiations are underway so that Chile is the guest country at SIL 2010”.

Finally, the Chairman of the SIL Organizing Committee, **Enrique Lacalle**, wanted to “thank all the Authorities, national and international associations that collaborated with the Exhibition, speakers, sponsors, exhibitors, national and international participants, visitors and the press as well as the city of Barcelona for its collaboration and enthusiasm which made possible the success of this **11th International Logistics and Material Handling Exhibition**. Once again, SIL has reaffirmed itself as the second most important Exhibition for the sector in Europe and the first in Spain and Southern Europe.

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