

Wednesday, September 07, 2011

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## ZONE TECHNOLOGY

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## Future Exhibitions 2011/2012

June 2012 - SIL - 5th to 8th June

- The International Logistics and Material Handling Exhibition, which will be held from 5th to 8th June 2012 at Fira Barcelona, presents its new slogan that reflects the importance of the sector in the current economic situation.

- The 14th edition of SIL will continue to show solutions to please all exhibitors in order that everyone stays in and to obtain the maximum profitability.

The fourteenth edition of the **International Logistics and Material Handling Exhibition (SIL 2012)**, which will be held from **5th to 8th June** at Fira de Barcelona Gran Via venue, has just presented its slogan. **'Logistics = Profitability'** highlights the importance and decisive contribution of the sector in a moment in which companies are looking to gain the highest profits in an environment of economic difficulties. At the same time, **SIL 2012** slogan stresses the importance of the **International Logistics and Material Handling Exhibition** which, year after year, generates a large volume of business for those companies participating in the event and it works for making them to obtain the maximum profitability.

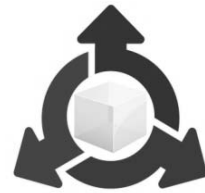
**'Logistics = Profitability'** wishes to emphasize that logistics sector is fundamental for the competitiveness of companies as it allows them to achieve the maximum efficiency, in production as well as in costs and services terms.

Seeing the success of the custom-made solutions introduced in previous editions of **SIL**, the **International Logistics and Material Handling Exhibition** keeps on betting for this formula that fosters to the maximum the participation of companies. So **SIL 2012** will offer again the possibility of participating by days, of contracting turnkey stands, of attending with design stands, of participating within specific areas as it is the case of **SL Tech** or **SIL CTL**...

The **Exhibition Village**, an area where different companies can display at real time their products, services, solutions and improvements will have continuity in the fourteenth edition of the **International Logistics and Material Handling Exhibition**. In addition, **SIL** Organization is meticulously analyzing the results of the opinion polls made to last edition exhibitors and visitors and it is now working on new participating formulas, which will be advertised shortly, with the firm purpose of counting with the highest representation of companies of the sector.

### 10th Anniversary of the Mediterranean Logistics and Transport Forum

Another feature of the fourteenth edition of **SIL** will be the **Mediterranean Logistics and Transport Forum** that will celebrate its tenth anniversary. In order to celebrate the bet for the Mediterranean that the Exhibition made a decade ago, the Forum will count with the participation of business and institutional renowned speakers. It is recalled that the **Mediterranean Logistics and Transport Forum** has consolidated itself as the annual platform of the sector and it is nowadays the referent of debate of the main sector topics and the new policies on logistics and transport of the Mediterranean.



# transfairlog

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Our finger is on the pulse of the industry... here is the breaking news...

**Krone Flexibility Is The 'Real Deal' For ET Morris**  
*ET Morris & Sons, the Boston-based haulage & storage specialists, have added a further 10 Krone 'Euroliner' coil carriers to the 10 purchased last October bringing the fleet compliment to 90 trailers.*

*Founded in 1950, ET Morris has a long history in general haulage and in more recent times has specialised in imported cargo including steel coils for which the Coil Liners from Krone are perfectly suited.*

Date: 06/09/2011

### Kinedyne Appoints Sales Agent for United Kingdom Market

*Kinedyne Corporation, a worldwide leader in cargo securement solutions for the transportation industry, is moving to expand its global market presence and has appointed Cargo Securing Solutions Limited (CSSL) as its exclusive sales agent to cover the United Kingdom (UK) market and the surrounding region.*

Date: 05/09/2011



Georgia World Congress Center, Atlanta | February 6-9

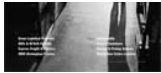
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Middle East's exhibition for logistics, supply chain, freight, cargo - products and services

**TRANSLOG connect congress**  
**2011 BUDAPEST**

**materials handling**  
**MIDDLE EAST**



**PEPR to offer up to €97.5 million of new ordinary units**  
*ProLogis European Properties (Euronext: PEPR), one of Europe's largest owners of modern distribution facilities, announced today that it will offer up to €97.5 million of new Ordinary Units.*  
**Date: 05/09/2011**



**VOLKSWAGEN SUBMITS MERGER CONTROL APPLICATION TO EU COMMISSION**  
*The Volkswagen Group yesterday submitted the formal merger control application as part of the mandatory offer for shares in MAN SE to the EU Commission in Brussels. This was announced by Europe's largest automaker in Wolfsburg on Tuesday.*  
**Date: 05/09/2011**

**Mitsubishi to give away hundreds of Hi-Vis vests**  
*Forklift Award winner announces massive Safety Week giveaway*

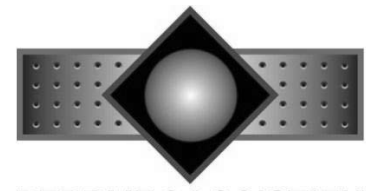


*As part of National Fork Lift Safety Week, Mitsubishi Forklift Trucks will give away hundreds of high visibility vests to forklift users during the month of September.*  
**Date: 05/09/2011**



**PALLET-TRACK MEMBER E.L.B. PARTNERS OPENS SECOND DEPOT IN PURFLEET**  
*In the current economic downturn where some transport businesses are either contracting or going under, Pallet-Track's member company, E.L.B. PARTNERS LIMITED of Wimbledon in London is proudly bucking the trend by recently having opened a second depot in Purfleet, Essex. The new depot will serve part of the E, the EC, SE and WC postcode areas.*  
**Date: 05/09/2011**

**Organizer:**  
**Ministry of Transport of the Peoples' Republic of China**  
**Shenzhen Municipal People's Government**  
**Date: October 12th-14th, 2011**  
**Venue: Shenzhen Convention & Exhibition Center**



**BEDRIJF & LOGISTIEK**

**Upcoming Exhibitions**

**September 2011 - Material Handling Middle East, 25th to 27th**  
*Delivering results since 2001, Materials Handling Middle East will be held next year from September 25 to 27 at the Dubai International Convention and Exhibition Centre, UAE.*

**September 2011 - Cemat Russia - 27th to 30th September**  
*On 27 September, the second round of CeMAT RUSSIA will be held at the Crocus Expo International Exhibition Center in an exhibition area that has grown considerably since last year's edition. During the four-day event, around 120 exhibitors, including market leaders such as Bito, Cascade, Dematic, Jungheinrich, Knapp, Still, Stöcklin, SSI Schäfer and Viastore will present their intralogistics-related products.*

**October 2011 - CILF - 12th to 14th**  
*China (Shenzhen) International Logistics and Transportation Fair 2011, the former China (Shenzhen) International Logistics Fair (CILF), with an exhibiting area of 60,000 Sqm and 80,000 expected professional visitors, aims at providing an open platform for Chinese and foreign companies to communicate and cooperate.*

**October 2011 - Cemat Asia - 25th to 28th**  
*Shanghai-Hannover. CeMAT Asia continues to build on its already impressive position as the Asia region's leading trade fair for intralogistics. In fact, this year's fair is expected to feature more than 400 exhibitors and occupy about 25,000 square meters (280,000 sq. ft) of exhibition space.*

**October 2011 - Transport & Logistics - 3rd to 7th October 2011**  
*Quality of transport and logistics technology and services is reflected in virtually all sectors and directly affects the performance of each economy.*

**February 2012 - Modex - 6th to 9th February**  
*ProMat2011 was a very successful show with attendees stating they have plans to spend \$75 billion in materials handling equipment and technology in the next 18 months.*

**March 2012 - Logimat Stuttgart - 13th to 15th March**  
*Despite a 20 percent expansion of exhibition space LogiMAT 2012 is already almost fully booked. In its anniversary year the fair is being held under the banner of "Innovation + Networks for Sustainable Growth" and is already promising a record draw.*

**June 2012- Transfairlog - 12th to 14th**  
*transfairlog is the name of a new specialist trade fair for international transport and logistics management, taking place for the first time from 12 to 14 June 2012 in Hamburg. transfairlog is aimed at companies involved in the import and export transport chain. It focuses on ocean and inland shipping, forwarding services and operational equipment, warehouse optimisation and process control, container cranes and electric stackers and lots more – in short transfairlog is about the optimisation of international freight transports and logistics processes. The fair covers the full spectrum in the transport and logistics market.*



**Burdens lays foundations for the future with Mercedes-Benz**  
*Civil engineering and building materials specialist Burdens is anticipating savings of up to £25,000 per vehicle in purchase and maintenance costs over the next 10 years, after investing in its first Mercedes-Benz vehicles.*



*The leading supplier to the infrastructure, environmental and industrial markets has purchased a dozen 26-tonne crane trucks from South-West dealer City West Commercials*  
**Date: 05/09/2011**



**Passion for Innovation: Hankook at the IAA, International Motor Show 2011 in Frankfurt**  
*Neu-Isenburg, Germany, 1st September 2011 – In keeping with its motto "Driving Emotion," tyre manufacturer Hankook will present cutting-edge tyre solutions and an exciting program at the 64th International Motor Show (IAA) in Frankfurt from 15th – 25th September 2011.*  
**Date: 02/09/2011**



**WABCO Wins Two Excellence Awards from TATA Motors, India's Largest Manufacturer of Commercial Vehicles**  
*BRUSSELS, Belgium, August 24, 2011 – WABCO Holdings Inc. (NYSE: WBC), a global technology leader and tier-one supplier to the commercial vehicle industry, today announced that WABCO India has been honored with two excellence awards from TATA Motors, India's largest manufacturer of commercial vehicles.*  
**Date: 02/09/2011**

**Successful also in the "cold" - WITRON OPM technology for frozen bakery products**  
*Edna International GmbH, headquartered in Zusmarshausen, produces and distributes frozen bakery products, as well as food and non-food articles for all branches of the HoReCa (hotel, gastronomy, catering) and bake-off sector. With more than 7,000 different articles including lye pastries, French bread, bread, rolls, and snacks like sweet Danish pastries, fluffy pastries, cakes, pies, as well as regional and international specialties, the enterprise optimally covers all the needs of its 30,000 customers throughout Europe.*  
**Date: 16/08/2011**



**HALLMARK OF QUALITY**  
*Hallmark Cards is the UK's best known greetings cards manufacturer, supplying products to both retailers and wholesalers. While seasonal variations place huge demands on the business during periods such as Mothering Sunday and Christmas, most months see approximately 9.5 million cards being dispatched from its distribution centre in Bradford.*  
**Date: 04/08/2011**



**Dematic is "Best international logistics company"**  
*Dematic Europe GmbH was named "Best international logistics company" at the start of June during the official launch celebrations for the 13th International Logistics and Material Handling trade fair "Salón Internacional de la Logística" (SIL) in Barcelona. This award represents the panel's recognition of the commitment and level of success of the intralogistics specialist in the Spanish market.*  
**Date: 04/08/2011**



**Prologis - Results for the quarter and half year ended 30 June 2011**  
*ProLogis European Properties (Euronext: PEPR), one of Europe's largest owners of modern distribution facilities, today reports results for the quarter and half year ended 30 June 2011.*  
**Date: 28/07/2011**





**Witron realizes another OPM project for EDEKA**  
 At the beginning of July 2011, the German trading company EDEKA Handelsgesellschaft Südbayern mbH entrusted the general contractor Witron Logistik + Informatik from Parkstein with the planning and realization of a new distribution center for dry goods in Landsberg am Lech (Bavaria).  
**Date: 28/07/2011**



**June 2012 - SIL - 5th to 8th June**  
 The fourteenth edition of the International Logistics and Material Handling Exhibition (SIL 2012), which will be held from 5th to 8th June at Fira de Barcelona Gran Via venue, has just presented its slogan.



**"The Forklift" on the Black Sea**  
 The Black Sea port of Novorossiysk is currently one of the most exciting logistics locations in the world. Russia's largest seaport handling 74 million tonnes of freight (2005) represents a maritime hub for the growing goods flowing between Europe and Asia.  
**Date: 26/07/2011**



**March 2013 - IMHX - 19th to 22nd March**  
 After a hugely successful event in November 2010, a large number of IMHX exhibitors have rebooked for the next show in March 2013.



**Complex technology will not prevent tachograph fraud**  
 EC digital tachograph review must adopt effective but cost-efficient security enhancements and focus on reducing operational and administrative burdens for road transport.  
**Date: 20/07/2011**

**Case Studies**

**Crisplant - Witt-Gruppe Distribution Centre**  
 The new centre is part of the Witt-Gruppe's Vision 2020 through which it plans to position itself as the most profitable Europe-wide group of retailers in the 50plus market whilst achieving a 50% reduction in carbon dioxide emissions by 2020.

**Swisslog awarded major order for logistics centre - German Gries Deco Company commissions Swisslog as general contractor**  
 Gries Deco Company, a leading retailer focusing on living accessories, gifts and furniture, has commissioned Swisslog as general contractor to design and implement its new "VZ Greenfield" logistics center. The order volume amounts to approx. €85 million.  
**Date: 19/07/2011**

**Coca-cola, Amatil**  
 Coca-Cola Amatil (CCA) has been located in Northmead for more than 30 years and over this time, has experienced high levels of continuous growth. The Northmead plant manufactures 60 million unit cases of soft drinks per year, producing product in cans at 2,000 per minute and PET bottles at 600 per minute.



**The Italian Job**  
 Concrete Grinding Ltd has successfully completed their LARGEST EVER FLOOR GRINDING CONTRACT in linear metres for a global glassware company in Italy.



**The letter of the law**  
 Corinna Hardt tells Logistics Business why an increasing number of companies in the field of postal services and logistics maximise their profits with the help of automated weighing systems.

The client's new DC floor was originally built by a flooring contractor using Laser Screed construction to meet with DIN 18202 floor flatness specification. Whilst the racking was being installed, Trimmer S.r.l Profilegraph surveyed sample aisles and found they all failed to meet DIN 15185, the required floor flatness standard for VNA operation.  
**Date:**

**Pilot scheme success**  
 Preventing accidents is a top priority in all areas of the logistics sector. When utmost importance is attached to safety, specialists have to be called in order to help prevent accidents.



**THREE INTO ONE GOES PERFECTLY AS ENGINEERS EXCEL**  
 Stirling Technical, which has been established for more than two decades, has enjoyed organic year-on-year growth and has taken the decision to consolidate three locations into one secure base at Kings Norton Business Centre. The business has been based at KNBC for the past seven years, with two units on site and a further unit in Kidderminster.  
**Date: 18/07/2011**



**Extending reach and life**  
 Add-ons and customisation are two aftermarket services that greatly benefit the forklift truck. Logistics Business catches up with news and innovations from this highly competitive market sector.

**JF Hillebrand wins Waitrose supplier award for supply chain efficiency**  
 JF Hillebrand has won the Waitrose supplier award for improved efficiency for its contribution to supply chain management solutions.



**TVH makes a smart move**  
 It's always nice to report a happy ending, even in harsh economic times for the materials handling industry. Read how two Logistics Business customers recently teamed-up to facilitate a state-of-the-art distribution facility for forklift truck parts.

The award was presented by Mark Williamson, Commercial Director at Waitrose, at its annual supplier awards ceremony on 28 June 2011.  
**Date: 14/07/2011**

**More News**

Moscovite' Changes its Western Bridgehead  
 Premium spirits company William Grant & Sons signs three year contract with Schenker Limited



**Menlo Worldwide Logistics Expands Warehouse, Distribution Capacity in Singapore**  
 Menlo Worldwide Logistics, the global logistics subsidiary of Conway Inc. (NYSE: CNW), today announced it is expanding its presence in Singapore and breaking ground on a new, 400,000-square-foot warehousing and retail distribution management centre  
**TWO NEW MEMBERS FOR EXPANDING PALL-EX NETWORK**  
 Date: 12/07/2011  
 A leading palletised freight delivery network, has welcomed two new members on board as part of a network membership expansion.  
**Date: 12/07/2011**



It's raining cats and dogs for IPP Logipal  
 Prologis Annual General Meeting Statement

Hitachi Transport System establishes an Australian Subsidiary  
 Dachser Eurohub and local branch office in Bratislava  
 Jos Van Hool has died aged 80



**Crown Lift Trucks appoints Jon Buckley as Sales Director**  
 Crown Lift Trucks has appointed Jon Buckley as its new sales director. Joining the company in September 2010, Jon has extensive experience working in the materials handling industry and his promotion to Sales Director comes at an exciting time for Crown which is enjoying buoyant sales with the introduction of new models and technological advancements.  
**Date: 07/07/2011**



QATAR AIRWAYS ORDERS SIX BOEING 777s AT PARIS AIR SHOW

PALL-EX REALISES MORE EUROPEAN GOALS  
 Bendi employee selected for winning international Taekwon-Do team

Hull University Business School  
 Excellence in logistics  
 Raising the Bar with Combillift and Howard Tenens



**RAVAS introduces: second generation accurate hydraulic scale for forklift trucks**  
 The RCS PLUS weighs by measuring the pressure in the hydraulic circuit of the forklift truck. This pressure is measured with a temperature compensated sensor in the valve block. During a controlled descent of the load on the forks, the RCS PLUS



INDUSTRIAL EMPLOYERS BAFFLED BY EMPLOYMENT LEGISLATION

FELDHUES AWARDS CONTRACT TO CULINA LOGISTICS IRELAND

QATAR AIRWAYS TO ACQUIRE 35 PER CENT STAKE IN CARGOLUX

Warehouse design needs to manage demands of opposing



measures the oil pressure in the mast at a high frequency  
**Date: 06/07/2011**



retail strategies

**GEODIS WILSON ACQUIRES ONE SOURCE LOGISTICS**

*Knights of Old enlists Fuso Centers for environmental crusade*

*High-end fashion brand Damaris has appointed Menlo Worldwide Logistics to handle the global distribution of its lingerie products.*

*Palletforce network grows with Truswell Haulage*

*Junghenrich appoints new racking Sales Manager*

*Marangoni presents its 2011 range of car tyres at Autopromotec*

*New LiuGong Forklift Line Launches Into Europe and U.S.*

*Kögel delivers the long truck*

*KNAPP wins prestigious logistics award at CeMAT*

*Truck mounted PCs from JLT set the standard at DS Smith*

**VOLVO GROUP – NINE MONTHS ENDED SEPTEMBER 30th 2010**

*DB Schenker Spain-Tir: the brand for the Spanish market*

*ProLogis European Properties results for the quarter and nine months ended 30 September 2010*

*GEFCO UK welcomes the Government's commitment to write-off back-dated port rates*

*Yale Global Max HC Hoists Address High-Capacity Lifting Needs*

*Flexibility the key to component wrapping success*

*Director of Operations Appointed for Menlo Worldwide Logistics*

*DB Schenker Integrates Logistics Center in Czech Republic into Complex Solution for ESAB*

*Joloda Hydraroll exhibiting at the IMHX, NEC Birmingham, 16th-19th November*

*ROS Rack Repair - 6 years later.*

*The MANITOU Group Key data*

**UNITED COFFEE UK STORES MORE WITH ATLET**

**VANDERLANDE EXTENDS PICK@EASE HIGH PERFORMANCE ERGONOMIC ORDER PICKING WORKSTATION FAMILY; INTRODUCES WORKSTATION OPTIMISED FOR VALUE ADDED SERVICES**

*Eietric 80 dedicates this autumn to various exhibitions*

*A Strong Performance*

*Outstanding awards for Alliance Boots and WITRON*

*Outstanding awards for Alliance Boots and WITRON*

*British competition authority investigates international truck manufacturers including Volvo and Renault trucks*

*Prologis leases 449,000 square feet in Europe*

*RAVAS UK improves savings and lead times in cooperation with Wright Attachments.*



**Swisslog awarded major order for logistics center**

*Gries Deco Company, a leading retailer focusing on living accessories, gifts and furniture, has commissioned Swisslog as general contractor to design and implement its new "VZ Greenfield" logistics center. The order volume amounts to approx. MEUR 85 (approx. MCHF 100).*

**Date: 01/07/2011**

**Integrated Systems Solution**

*For many of us, logistics will soon mean transporting ice cream from the shop to the beach or a piece of meat from the kitchen to the barbecue. But before then - a short newsletter from us.*

**Date: 01/07/2011**

